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# Data Privacy in Cloud Computing – An Empirical Study in the Financial Industry

*Completed Research Paper*

## Introduction

The emergence of cloud computing and its increasing popularity have brought new benefits for very different industries (Buyya et al., 2009). Cloud computing can provide innovative solutions for the companies to reduce cost, improve service performance and make rapid response to the business changes (Heinle and Strebel, 2011). The financial services industry is one of such industries that must react very agilely to changes and thus can be an eligible consumer of cloud computing.

The survey of PricewaterhouseCoopers (2013) concerning challenges in cloud computing market pointed out that such areas as data privacy, compliance requirements, and information security form increasing challenges for companies. This is specifically true for the financial industry as one of the most strictly and complex regulated industrial sectors (Mang, 2010). Due to the current economic situation, the banking industry should reduce IT costs but without any loss in quality and performance (Farestam, 2009).

For the traditional on-premise model, financial institutions have their own datacenters, hosting and maintenance of infrastructure, whereas cloud computing - like any IT outsourcing - transfers the responsibilities to the service provider (Duisberg et al., 2011). Given the special requirements in the financial industry, it becomes the major challenge to keep financial data secure, hence preventing incidents such as data leakage, illegal use, or loss of data. Since financial information is directly related to the economic benefits of many groups and individuals, the importance of information security is self-evident (Shi, Xia and Zhan, 2010).

The main goal of data privacy laws and regulations is to protect data and information from unwanted accesses and dispersion (Rittinghouse and Ransome, 2009). Information in the financial industry belongs to the most important assets (or properties) and therefore the protection of this information is one of the most significant objectives for any financial institution (Shue, 2013). Data loss or data leakage can cause reputational damage, penalties, and other legal implications (Rittinghouse and Ransome, 2009).

Based on these observations, we examine the following research question: *Which requirements must be met in cloud computing to ensure data privacy in the financial industry?*

Our contribution is twofold: First, we provide a theoretical analysis of existing data privacy concerns based on banking-sector-specific regulations, laws and legal policies, as well as recommendations with respect to data privacy and map them to the current security solutions. Second, we present the empirical results of a case study, based on interviews with eight security experts of an international German bank.

We believe that the results of our work can be of interest to both researchers and practitioners in the area of cloud computing adoption. Furthermore, our work can support cloud providers and cloud consumers in the development of contracts and security solutions for financial institutions.

The remainder of this paper is structured as follows: In the following section, we discuss selected related research results in the area of data privacy and data security in cloud computing. Subsequently, we provide a theoretical analysis of data privacy requirements and existing solutions. Thereafter, we present our methodology and empirical results of our case study. The paper concludes with a brief summary of the main findings and an outlook on our future work.

## **Related Work**

Since the early days of cloud computing, data privacy concerns have been acknowledged as one of the most critical topics by both practitioners and researchers. In the following we provide a brief overview of this research area, with a specific focus on publications, which are relevant to the work at hand.

Armbrust et al. (2010) place “data confidentiality and auditability” as the third in the list of “top 10 obstacles” in cloud computing. The authors state that despite the willingness of companies to outsource potentially sensitive services, such as emailing, security concerns are among the “most-cited objections” against cloud computing. Furthermore, the authors outline potential security problems, making the forecast that many issues will be handled through legal agreements, rather than technical solutions.

Ardelt, Döhlitzscher, Knahl, and Reich (2011) provide a comprehensive analysis of security problems in the context of cloud computing. The authors distinguish between known IT security problems, which are aggravated through cloud computing, and cloud-specific issues. They analyze the threatened security objectives and propose potential countermeasures for mitigation and full prevention of related security incidents.

Ackermann, Widjaja, Benlian, and Buxmann (2012) provide an in-depth analysis of perceived IT security risks (PITSR) in cloud computing. The authors define perceived risk as “the potential for loss in the pursuit of a desired outcome” and cluster the security issues in order to build a risk taxonomy that involves the risk dimensions confidentiality, integrity, availability, performance, accountability, and maintainability. They further conduct a survey with German companies to validate and evaluate the proposed PITSR measurement instrument. The authors state that perceived IT security risks can “explain the customers’ decisions” in adoption of cloud computing.

In the context of legal aspects of cloud computing in European companies, Sädtler (2013) examines current effective data privacy laws, such as German Federal Data Protection Act and Data protection Directive, and their implications in cloud environments. Sädtler states that “data privacy” is “a very deterrent term” for company managers and is one of “de-motivators for cloud services adoption”. The author further gives an overview of data flow restrictions throughout the European Union and abroad.

Carroll, van der Merwe, and Kotzé (2011) present a qualitative study based on interviews with senior managers of major companies with current or planned implementation of cloud computing. They identify information security as “the biggest cloud computing concern”. Poor third-party management, vendor lock-in, regulations and legislation, and insufficient operations and disaster recovery management are mentioned as additional inhibitors for cloud computing adoption.

Zhou et al. (2010) provide an empirical survey on security and privacy concerns in cloud computing. The authors interview diverse cloud providers about their perception of security and privacy concerns and weaknesses of existing solutions. Furthermore, the authors analyze effective laws and regulations (such as Electronic Communications Privacy Act, Health Insurance Portability and Accountability Act, and Fair Credit Reporting Act) and point out that all of them are not or not fully applicable to cloud computing and should be revised.

## **Theoretical Analysis of Data Privacy concerns**

In our theoretical analysis, we pursue the aim of reviewing the existing literature and consolidating these findings in a structured manner, thus giving us a basis for the subsequent empirical investigation. As the guideline of our analysis, we used banking-sector-specific regulations and laws to identify requirements with respect to data privacy.

We examined the following data privacy related regulations: German Federal Data Protection Act – GFDPA (effective in Germany), Data Protection Directive – DPD (effective in the European Union (EU)), the Privacy Act (effective in the United States of America (USA)), Conventions of the Organisation for

Economic Co-operation and Development - OECD (effective in 34 countries), Safe Harbor Principles (effective for the USA-EU contracts), the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act - USA Patriot Act (effective in the USA), the Sarbanes-Oxley Act – SOX (effective for all enterprises that trade in the USA securities markets), the Directive 2006/43/EG or EuroSOX (effective for all enterprises that trade in the EU securities markets), Basel Accords (effective in 20 countries), IT Fundamental Right (effective in Germany), the Personal Information Protection and Electronic Documents Act – PIPEDA (effective in Canada), the Monetary Authority of Singapore – MAS (effective in Singapore and Asian-Pacific region), Bank secrecy acts (effective between banks and customers), United States Code - USC (effective in the USA), ISO Standards, German Federal Financial Supervisory Authority – GFFSA (effective in Germany), German Banking Act – GBA (effective in Germany), Office of the Comptroller of the Currency – OCC (effective in the USA), Federal Financial Institutions Examination Council – FFIEC (effective in the USA), Statement on Auditing Standards No. 70 - SAS-70 (effective in the USA), Binding Corporate Rules – BCRs (effective in the EU), Certified Information Systems Security Professional Principles – CISSP (recommended globally), Certified Information Systems Auditor Principles – CISA (recommended globally), Board of Governors of the Federal Reserve System - BGFRS (effective in the USA), and local territorial law.

Furthermore, we mapped existing technical, physical and administrative solutions to each area. The results of the theoretical analysis are provided in the Table 1.

Requirement	Corresponding Regulations /Laws	Technical, Physical and Administrative Solutions
Secure data access	GFDPA; DPD; Privacy Act; OECD; Safe Harbor; Patriot Act; SOX; Euro-SOX; Basel Accords; IT Fundamental Right	Conrad et al (2011) and Stewart et al. (2012):  Role-based access; Right-based access; Access control lists; Data labeling; Need to know principle; Least privilege principle; Implementation of ISO 27xxx controls; Multi-factor authentication; Physical access control
Secure personal data transfer	GFDPA; DPD; Privacy Act; Safe Harbor; PIPEDA; MAS; Bank secrecy; Patriot Act; USC	Gottschalk (2002), Deutsche Bundesbank (2012), Gentry (2009), Stewart et al. (2012), Conrad et al. (2012), de Meer et al. (2013), Van Dijk et al. (2010):  Anonymization and pseudonymization of data; Virtual Private Network; Data encryption; Securing of transfer channels; Security staff trainings
Prevention of data access through third persons	GFDPA; Privacy Act; Safe Harbor; IPEDA; MAS; Bank secrecy; Patriot Act	Shue (2013), Conrad et al (2012), Sädler (2013):  Prohibition; Monitoring and logging; Physical segregation; Secure data access solutions (see above)
Secure data outsourcing and data processing	GFDPA; DPD; GFFSA; GBA	Deutsche Bundesbank (2013), Sädler (2013), Weichert (2010), Shue (2013):  Legitimate country-specific data transfer monitoring; EU standard contract with third countries; User consents
Data integrity, confidentiality, availability	GFDPA; DPD; Privacy Act; OECD; Safe Harbor; Patriot Act; SOX; Euro-SOX; Basel Accords; IT Fundamental Right; Bank secrecy	Gill et al. (2011), Conrad et al. (2012), Gentry (2009), Gonzales et al. (2011), de Meer et al. (2013), Van Dijk et al. (2010):  Monitoring and logging; Auditing; Implementation of ISO 27xxx controls; Data encryption; Public-key infrastructure; Business continuity and disaster recovery measurements
Geographical requirements	GFDPA; DPD; Privacy Act; OECD; Local territorial laws	Sädler (2013), Sreiberer and Ruppel (2009), Weichert (2010), Conrad et al (2012):

		Contractual obligations; Free data transfer agreements within European Economic Area (EEA); Application of European local territorial laws to branches abroad
Secure cross-border data transactions	GFDPA; DPD; OCC; Local territorial laws	Hasselmeyer and D’Heureuse (2010), Shue (2013), Deutsche Bundesbank (2013), Conrad et al. (2012), Weichert (2010), Sädtler (2013):  Contractual obligations; Monitoring; Auditing
Right to audit	GFFSA; GBA; FFIEC; MAS	Conrad et al. (2012), Deutsche Bundesbank (2013), Shue (2013), Sädtler (2013):  Cloud provider certifications, e.g., Safe Harbor, SAS-70-Typ-II-Certificate; Binding Corporate Rules; Monitoring and reporting
Transparency of data transfer and processing	GFFSA; GBA; FFIEC; MAS	Weichert (2010), Deutsche Bundesbank (2013), Shue (2013), Sädtler (2013), Klipper (2011):  Risk management frameworks; Monitoring and reporting
Compliance	GFFSA; GBA; FFIEC; MAS; BGFRS	Klipper (2011), Weichert (2010), Shue (2013), Deutsche Bundesbank (2013), Conrad et al. (2012), Stewart et al. (2012), Hasselmeyer and D’Heureuse (2010), Mossanen and Amberg (2008):  Implementation of ISO 27xxx controls; Payment Card Industry Data Security Standard; Contractual agreements; Employee trainings; Security programs ;Monitoring
Security guarantees	GFFSA; GBA; MAS; FFIEC; BGFRS	Klipper (2011), Sädtler (2013), Weichert (2010):  Contractual obligations; SLAs;
Defined roles and responsibilities	GFFSA; GBA; FFIEC; MAS; BGFRS	Klipper (2011), Weichert (2010), Shue (2013), Deutsche Bundesbank (2013), Conrad et al. (2012), Stewart et al. (2012), Hasselmeyer and D’Heureuse (2010), Mossanen and Amberg (2008):  Security programs; Contractual obligations

**Table 1. Data Privacy Requirements and Existing Solutions in Cloud Computing****Empirical Findings from the Financial Industry****Research Methodology**

As discussed before, we identified requirements with respect to data privacy issues based on a literature review. We subsequently aligned these requirements with regulations and laws for financial institutions. In addition, we identified the current solutions that can be in place to fulfill the described requirements.

In order to answer, i.e., empirically assess, our research question and examine the practical significance of the previously identified data privacy related issues with respect to the cloud computing adoption in financial institutions, we chose the qualitative research approach, namely a case study. With respect to this instrument, different designs are described in the literature, which exhibit specific advantages and disadvantages (Yin, 2009).

In our work, we pursue a holistic, single-case design. In this context, holistic means that financial institutions as a whole – and not their individual units or departments – constitute the matter of examination. As primary data source, we selected the instrument of personal interviews with security experts. As major strengths, this instrument permits a targeted examination of the case study topic and

can be highly insightful. However, due to different forms of bias in the responses, the results should also be subject to careful interpretation (Yin, 2009).

As structural guideline for the interviews, we compiled two questionnaires: a questionnaire with 24 technical questions and a questionnaire with 23 questions concerning legal aspects. Each questionnaire includes three parts. The first, introductory part focuses on the interviewee, his or her organization, and the general understanding of cloud computing. The second part puts the focus on technical or legal aspects of data privacy, and the third part deals with interviewees' expectations on cloud computing.

Using the described questionnaires, we conducted interviews with eight representatives of an international German bank. All interviewees work in the IT department of their institute, with a specific focus on IT security, and have previously gained professional experience with respect to cloud computing. Due to legal constraints, we refrain from providing additional details about the institutes. Each interview lasted approximately one hour in time. The interviews were digitally recorded and subsequently transcribed into written text. In the following, the interviewees were given the opportunity to review the transcript and make additions or deletions. In accordance with the recommendations by Walsham (1995) and Darke, Shanks and Broadbent (1998), supplemental notes were taken during the interview process by a second researcher to document statements of elevated interest.

The transcripts and notes were analyzed using the method of qualitative content analysis. According to Gläser and Laudel (2010), this method is among the recommended procedures for the analysis of expert interviews. The analysis process involves five steps, including a summary and codification of statements, and ultimately results in deduction of scientific concepts (Cropley, 2005). In contrast to more complex analysis procedures, such as the coding method, the qualitative content analysis requires less initial effort and is thus very well suited for the deduction of preliminary results. Due to space restrictions, the following report of results focuses on a selected set of issues, for which we received the most insightful and extensive responses by our interviewees.

### **Preliminary Results**

Given the restricted number of interviews that have been conducted to date, the following results should be considered preliminary. However, we are confident that our initial results can provide valuable insights with respect to the research question.

To start with, we asked interviewees to their understanding of cloud computing and its relevance to the financial industry. Interviewees confirmed the relevance of all deployment models in their financial institute. All deployment models could be applied to the financial industry, however, "in not equal dimensions". "Private cloud" stays still the major deployment model. One interviewee pointed out that application of deployment models "currently in its development phase", another interviewee identified deployment models "as already used models, but with the new name 'cloud'".

"Public cloud" was identified as "critical" and "difficult", since the implementation of in-house standards and policies of financial institutes poses a big challenge in this specific deployment model. However, the usage of public and hybrid clouds was seen as "possible" solution during "load peaks". "Community cloud" was identified as a possible deployment model "in cooperation with other financial institutions with the same level of implemented security and data privacy standards" for more efficient data exchange. However, one interviewee pointed out that financial institutions "are not willing to share information" due to the "competitive character" of the business.

Interviewees see the advantages of cloud computing in a „homogeneous platform“, scalable and quick service provisioning, load peak balancing (equalization), cost reductions and hardware elimination or replacement. One interviewee pointed out that "non-IT experts can now easier talk about IT" because cloud computing "makes IT comparable". Otherwise, cloud computing is still seen as a new IT paradigm that brings diverse disadvantages due to its "non-transparency and insufficient security controls".

Interviewees specified all business areas, except the ones that involve Personally Identifiable Information (PII), are mostly suitable for cloud usage. Furthermore, data with labels "secret", "confidential" or "strictly-confidential" are seen as ineligible for processing in the cloud. One interviewee pointed out that

“the data is distributed in the cloud and cannot be localized” that causes another disadvantage. Insufficient Quality of Service (QoS) guarantees were named as the next “big crux” by outsourcing of data.

With respect to data integrity, confidentiality and availability, as the main security objectives (Lampe, Wenge, Müller, and Schaarschmidt, 2013), interviewees confirmed that “more attention is paid now” and “the fulfillment of security requirements is on a good way”. Furthermore, interviewees stated that if “all three security objectives are achieved” then “all data can be outsourced into the cloud”. Such security requirements as “implementation of security controls to protect from data leakage” and “forensic measures to trace activities in the cloud” are as compulsory measurement to guarantee data privacy.

Two-factor authentications (“especially for system administrators” and “by the usage of public networks”), data encryption, secure data channels were recommended by interviewees as current solutions. Interviewees pointed out that “the same or hardened Authentication, Authorization and Accountability (AAA) mechanisms must be in place by outsourcing” for employees. Single-Sign-On (SSO) were named as a trustable mechanism between financial institutes and cloud providers, as the storage of passwords by cloud providers is seen as “illegible” and “may not be allowed”. Interviewees named the symmetric, asymmetric encryptions, hashing algorithms and fully homomorphic encryption (FHE) as feasible and meaningful encryption approaches for cloud computing.

Concerning secure data transfer in the cloud, interviewees stated that “it is still a big challenge to agree on the security protection level with a cloud provider, “as there are still no standards to be applied” and “different consumers have very different security requirements “. Otherwise, “cloud providers are willing to keep their own flexibility and unique selling points”. Interviewees stated that all “data privacy aspects” must be held in contracts. Interviewees also recommended “constant data encryption by outsourcing”.

With respect to the geographical requirements, interviewees expressed a wish to “be always aware where the data is“. Country-specific laws and political situations are seen as critical aspects in outsourcing as well. According to interviewees, “application of country-specific laws and financial-sector-specific regulations must be considered in contracts with cloud providers”. MAS, PIPEDA, German Federal Financial Supervisory Authority, German Banking Act, and FFIEC were named as compulsory regulations for financial industry. The EU – and especially Germany, where our case study was conducted – is seen as “currently most secure area for cloud computing”, as the “numerous standards and regulations prohibit many actions”.

The USA was named as the next possible location for outsourcing, but “only for American citizens without any data privacy concerns”. For other users, “additional contracts” must be in place, e.g., Safe Harbor or EU standard contracts in accordance to the local data privacy laws. Regulations and data privacy laws in Argentina, Singapore, Japan, Switzerland, and Turkey were named as „extremely strict“, since according to them „no data can be processed abroad“

Concerning the processing of personal data in clouds, interviewees stated that it “must be in accordance with data privacy laws” and banking-sector-specific regulations such as the German Banking Act or the Basel Accords. Compliance to the country-specific data privacy laws were seen by interviewees as the “main hurdle in data transfer”. Furthermore, they named encryption, Virtual Private Networks (VPNs), as well as the Secure Socket Layer (SSL) and Internet Protocol Security (IPSec) protocols as feasible solutions for securing the data. “User consent” was also seen as “mandatory”. MAS was named by interviewees as “the most strict regulator” in the financial industry, as its requirements are “very hard to implement globally”.

With respect to the transparency of data processing in clouds, interviewees demanded “full transparency about all actions”, “control over all sub-contractors (e.g., helpdesk employees’ actions)”, and “especially accesses from abroad”. Monitoring was named as “the basic and most feasible solution” to bring more transparency in clouds. Interviewees pointed also out that only “reasonable” and “risk-driven” monitoring of events makes sense, given that “monitoring of everything is too expensive and time-consuming”. “A connecting to in-house monitoring systems” was recommended to “save money and optimize response time for incident management”.

The right to audit and compliance to the “in-house information security policies” are seen by interviews as mandatory measurements. Interviewees named the certification of cloud providers as possible solution (e.g., through SAS70, Safe Harbor, ISO 27000, or COBIT), but described them as „still insufficient” and “too generic due to absence of cloud standards”. “Accurate implementation of in-house security standards” or “equivalent security level” must be guaranteed by cloud providers to provide data privacy in financial institutions. According to interviewees, such guarantees must be “agreed in contracts and Service Level Agreements (SLAs)”. Interviewees recommended regular staff trainings and background checks by cloud provider employees as further compliance measure to guarantee secure cloud environment.

Reporting and monitoring were named by interviews as “very significant part of any security program”. Thereby “data confidentiality, integrity, and availability can be controlled and reported”. Incident management and business continuity and disaster recovery (BC&DR) management were pointed out as other important measurements in financial institutions to possess control over cloud providers’ data accesses. “Data center mirroring” was named as mandatory measure to protect data, whereby “minimal distance” between data centers must be considered as well.

The interviewees stated necessity of the „contractual agreements on all outsourced responsibilities, if such outsourcing is compliant with regulations”. In addition, the “accurate definition of all roles and appointments of responsible persons (e.g., Data Privacy Officers)” were pointed out as mandatory measurements. Furthermore, our interviewees demanded the “reporting of any changes in cloud providers’ policies” and “complete reporting of occurred incidents”.

With respect to the data access through third persons or organizations, interviewees stated country-specific laws as an example of “a legal access”. So, according to the Patriot Act in the USA, governmental organizations may have an access to personal data, what is prohibited in other countries, e.g., in Germany or Canada. Interviewees stated “the awareness of such differences in laws” as necessary to protect data. Furthermore, interviewees demanded “reporting of any third person or third organization access”.

In conclusion, interviewees expressed their hope in “a more secure cloud environment” and wished “soon fulfillment of security requirements” from cloud providers’ side.

In summary, we found that many of the data privacy requirements with cloud computing that we identified in our theoretical analysis are also acknowledged by practitioners from the industrial practice. In many cases, appropriate monitoring and encryption are named as appropriate technical countermeasures. In addition, it appears that financial institutions tend to use the instrument of legal agreements and compliance regulations to mitigate risks and guarantee data privacy for their customers.

## **Summary and Outlook**

Cloud computing as a novel IT paradigm is still in the early development stage. The advantages of cloud computing are obvious, but there are still many doubts about adopting it for practical application in different industries. Financial service industry is one of the industries that can accept the newest technology in the most due to its agility-readiness and willingness to reduce IT costs. However, this industry has the strictest requirements for data privacy, security and reliability, which caution financial institutions from adopting cloud computing.

In this work, we aimed to analyze whether data privacy requirements and concerns pose an obstacle for the application of cloud computing in the financial industry. For that matter, we identified a set of potential cloud-related data privacy requirements and concerns, based on a survey of current literature, laws and regulations. Subsequently, we empirically verified our findings through an ongoing case study in the financial industry.

On the basis of the eight personal interviews that we have conducted with representatives from the financial industry, it can be concluded that most of these requirements do, in fact, serve as inhibitors to



cloud adoption. It appears that financial institutions focus on both legal and technical solutions to protect data privacy. However, potential for the application of cloud computing is seen across all business areas in the financial industry, if the processing of data sufficiently protected from leakage, loss and interception, as required in a multitude of regulatory requirement.

The key challenge for financial institutions as prospective cloud users exists in meeting those regulatory requirements and in demanding their fulfillment by external cloud providers; and this is a legal, rather than technical challenge. Many concerns can be resolved through standardization efforts; therefore sufficient interoperability among providers is a strongly required (Armbrust et al., 2010).

In addition, our case study indicates that despite technical advancements, many of these issues will remain challenging in the medium- and long-term. Hence, it is safe to conclude that financial institutions will continue to provide large parts of their required IT capacities in-house in the future, rather than purchase them from external cloud providers

In our future work, we plan to extend our case study and validate the preliminary findings through additional interviews with representatives of the financial industry and cloud exchanges. Furthermore, through interviews with representatives of cloud service providers, we plan to examine whether the proposed measures in data privacy protection can be applied and enforced in practice.

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